



## Public Produce Rates

**Effective:** 9/1/2025  
**Expire:** 9/30/2025  
**Rates subject to review and selective increases**

**Rate Authority:** UPLQ 34004.1  
**Quote Version:** Version C  
**Rates Include:** Rail, Fuel Surcharge (FSC), Destination Transload, & Outbound Loading  
**Commodity:** Potatoes and Onions  
**STCC:** 01195; 01313; 01318

**Rate Provisions:** Hand or Forklift unloaded at destination customer pick up (CPU)  
Palletized & Loading of Trucks  
Loup TBOL System must be used  
These rates supercede all previous rate quotes

**Accessorial rates to vary by location and are outlined in the "Accessorial Rate Sheet"**

\* Disposal of spoiled or damaged product and any cleanup associated with it will be charged back to customer, additional fees may apply

\* Locations may require product to be palletized, see "Accessorial Rate Sheet" or please inquire prior to shipping

\* Additional warehouse storage fees over 48 hours may apply

\* Other accessorial or value added services may apply as needed or requested

### Disclaimer:

In line with the Food Safety Modernization Act, the Sanitary Food Transportation Act and regulations promulgated under these Acts, customer must submit, in writing, any specific handling, storage and/or transportation requirements, to ensure that cargo is handled, stored, and transported in a safe, proper, and damage-free manner. Such requirements are not agreed to by Loup unless Loup confirms its agreement in writing.

Eastern ID			
Destination Transload (CPU)	64" POTATO	64" ONION	Routing
Lawrenceville, GA	\$15,387	\$15,912	UP-ESTL-CSX
East Point, GA	\$14,976	\$15,349	UP-ESTL-NS
Chicago, IL	\$10,963	\$11,163	UP
*Elk Grove Village, IL	\$10,813	\$10,813	UP
Cleveland, OH	\$13,088	\$13,088	UP-CHGO-CSXT
*Dallas, TX (Grand Pra)	please inquire	\$11,317	UP
*Houston, TX	\$11,781	\$11,781	UP-PTRA
*Laredo, TX	\$11,198	\$11,198	UP
Medley (Miami), FL	\$23,365	\$23,738	UP-MEMPH-NS-JACVL-FEC
*Elizabeth, NJ	\$17,817	\$17,817	UP-CHGO-NS
*Salisbury, NC	\$17,983	\$18,112	UP-KCITY-NS
*Santa Teresa, NM	\$10,500	\$10,500	UP
Aberdeen, American Falls, Bancroft, Blackfoot, Collins, Cotton, Hammer, Idaho Falls, McMillan, Mindoka, Menan, Paul, Pingree, Rexburg, Rigby, Rupert, Twin Falls, Sugar City, & Wada			

Western ID / Eastern OR			
Destination Transload (CPU)	64" POTATO	64" ONION	Routing
Lawrenceville, GA	\$16,887	\$17,412	UP-ESTL-CSX
East Point, GA	\$16,476	\$16,849	UP-ESTL-NS
Chicago, IL	\$12,463	\$12,663	UP
*Elk Grove Village, IL	\$12,313	\$12,313	UP
Cleveland, OH	\$14,588	\$14,588	UP-CHGO-CSXT
*Dallas, TX (Grand Pra)	please inquire	\$12,817	UP
*Houston, TX	\$13,281	\$13,281	UP-PTRA
*Laredo, TX	\$12,698	\$12,698	UP
Medley (Miami), FL	\$24,865	\$25,238	UP-MEMPH-NS-JACVL-FEC
*Elizabeth, NJ	\$19,317	\$19,317	UP-CHGO-NS
*Salisbury, NC	\$19,483	\$19,612	UP-KCITY-NS
*Santa Teresa, NM	\$12,000	\$12,000	UP
Felttham, Notus, Nampa, Nyssa, Ontario, Parma, Payette, Weiser, & Wilder			

Central OR / WA			
Destination Transload (CPU)	64" POTATO	64" ONION	Routing
Lawrenceville, GA	\$17,487	\$18,012	UP-ESTL-CSX
East Point, GA	\$17,076	\$17,449	UP-ESTL-NS
Chicago, IL	\$13,063	\$13,263	UP
*Elk Grove Village, IL	\$12,913	\$12,913	UP
Cleveland, OH	\$15,188	\$15,188	UP-CHGO-CSXT
*Dallas, TX (Grand Pra)	please inquire	\$13,417	UP
*Houston, TX	\$13,881	\$13,881	UP-PTRA
*Laredo, TX	\$13,298	\$13,298	UP
Medley (Miami), FL	\$25,465	\$25,838	UP-MEMPH-NS-JACVL-FEC
*Elizabeth, NJ	\$19,917	\$19,917	UP-CHGO-NS
*Salisbury, NC	\$20,083	\$20,212	UP-KCITY-NS
*Santa Teresa, NM	\$12,600	\$12,600	UP
Hermiston, Kennewick, Umatilla & Sun Harbor			

CA / AZ			
Destination Transload (CPU)	64" POTATO	64" ONION	Routing
Lawrenceville, GA	please inquire	please inquire	UP-ESTL-CSX
East Point, GA	please inquire	please inquire	UP-ESTL-NS
Chicago, IL	please inquire	please inquire	UP
*Elk Grove Village, IL	please inquire	please inquire	UP
Cleveland, OH	please inquire	please inquire	UP-CHGO-CSXT
*Dallas, TX (Grand Pra)	please inquire	please inquire	UP
*Houston, TX	please inquire	please inquire	UP-PTRA
*Laredo, TX	please inquire	please inquire	UP
Medley (Miami), FL	please inquire	please inquire	UP-MEMPH-NS-JACVL-FEC
*Elizabeth, NJ	please inquire	please inquire	UP-CHGO-NS
*Salisbury, NC	please inquire	please inquire	UP-KCITY-NS
*Santa Teresa, NM	please inquire	please inquire	UP
Cashion, Edison, Saco, & Tolleson			

\* Loup does not currently offer destination trucking services in these markets

If shipping to a new location and would like to have an onboarding call, please contact Loup

For new opportunities in the marketplace, please contact your Loup Sales Manager, Jake Dean, at [JDEAN@UP.COM](mailto:JDEAN@UP.COM) or 402-544-7968

For pricing requests or truck delivered rates, please contact your Loup Marketing Manager, Rich Laux, at [RJLAUX@UP.COM](mailto:RJLAUX@UP.COM) or 402-544-7920

This rate document replaces all previous rate quote VERSIONS

- Services: Loup Logistics Company ("Loup") agrees to provide to customer ("Customer"), as a freight broker, transportation services and/or distribution services ("Services"). Unless expressly agreed to by Loup otherwise, the Services performed by Loup under this Rate Offer are limited to arranging, but not actually performing, transportation of Customer's shipments ("Shipments"). Customer acknowledges that Loup does not control the manner in which any service provider engaged by Loup to perform Services performs its services. Loup does not guarantee availability of rail service or equipment. These Rate Terms are subject to the terms and conditions set forth in the circulars located at <http://www.uprr.com/customers/myterms.shtml>. Further liability and claims terms and conditions can be found at <https://www.louplogistics.com/resource-center/claims.html>.
- Rate and Charges: Rates include only the Services expressly agreed to by Loup. All rates are subject to a fuel surcharge calculated monthly. Customer agrees that the rates do not include the cost of dunnage material or the cost of split loads. Customer acknowledges that rates are subject to change at any time. Customer must establish credit with Loup prior to any Shipment. Rates do not apply to dimensional Shipments (i.e. shipments with one or more of the following: width greater than 11" (including protrusions), height greater than 17" above the top of the rail or loads that overhang the end of the rail car. Such dimensional Shipments must be pre-approved by the Union Pacific Clearance Team.
- Payment Terms: Payment terms are 15 days from the date of invoice. Rates are in US dollars and Customer shall pay Loup in US dollars in accordance with the credit and collection terms set forth in Uniform Freight Classification 6000-series, Rule 62, as amended. Customer must deliver to Loup any documentation necessary for Loup to issue accurate invoices within 15 days prior to the first shipment. If such documentation is not provided prior to such 15 day period, then any inaccurate invoices issued due to the failure to receive such information will not be updated. Customer must present any claim for overcharges or undercharges within one (1) year from the date of the Shipment's waybill. Customer must commence any court proceeding to collect an overcharge or an undercharge within six (6) months of the date of written declaration of a timely filed claim.
- Term: Loup reserves the right to terminate these Rate Terms, in whole or in part, by giving Customer not less than 15 days' notice of such termination. Termination of these Rate Terms, or any portion thereof, for any reason shall not release Customer from any obligations it may have accrued prior to such termination.
- Shipping: Customer shall provide Loup with complete and accurate shipping instructions that accurately identify the cargo, applicable STCC, origin, destination, and equipment identification number in the bill of lading (or other written instructions). Customer agrees that Loup shall rely upon such shipping instructions and the items identified therein and that Loup has no obligation to review the accuracy of such instructions. The documentation shall also provide that all rail freight charges be sent to Loup, 1400 Douglas St Stop 1230; Omaha, NE 68179.
- Customer Obligations: Customer shall, and shall ensure its designated motor carriers, comply with all applicable laws, rules and regulations, including, without limitation, with respect to required permits. Customer shall cause its designated motor carriers to provide proof of any required permit upon Loup's request. Customer shall comply with all loading, bracing and blocking requirements set forth in the applicable American Association of Railroad publication (as such requirements are approved by Union Pacific Shipment Quality prior to any Shipment).
- Accessorial Services: To the extent such provisions are not contradictory, these Rate Terms and any accessorial services performed with respect to these Rate Terms are governed by Union Pacific Railroad Company's ("Railroad") published tariffs, as applicable, or any amendment, modification or successor tariffs or publications thereto.
- Confidentiality: These Rate Terms are confidential, and no party may disclose any of these Rate Terms to any non-party without the prior written consent of the other party except as required by law or to a corporate parent or subsidiary.
- Miscellaneous: These Rate Terms replace and supersede all prior rate quotes (or similar documents) with respect to the Services. If the operation of any part of these Rate Terms result in a violation of any law, such part shall be severed, and the remaining provisions of these Rate Terms shall continue in full force and effect. To the extent not governed by federal law, these Rate Terms are governed by and construed in accordance with the laws of the State of Nebraska.

ANY SHIPMENT BY CUSTOMER UNDER THESE RATE TERMS CONSTITUTES ACCEPTANCE BY CUSTOMER OF THESE RATE TERMS.

### Acceptance of Quote

BY SIGNING BELOW, CUSTOMER ACKNOWLEDGES AND ACCEPTS THE TERMS AND CONDITIONS OF THIS AGREEMENT.

Acknowledged and Agreed:

Customer Name: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Please sign and return via e-mail or fax to Primary Contact Listed Below:

ATTN: Loup Logistics Carload Solutions Marketing